



11/17/2016

Re: EndoWorks® Discontinuation Update

Dear Valued EndoWorks User,

On April 1, 2015, after 26 years of development and support of the EndoWorks software platform, Olympus announced it will be discontinuing the product, effective March 31, 2018. This announcement outlined a three year plan to assist Olympus customers with their ongoing support requirements and migration options to ensure a smooth transition.

Significant milestones have been achieved since the announcement was made, including:

- Sales of new EndoWorks sites have ended, effective March 31, 2015
- Sales of EndoWorks for room adds-ons, HL7 interface options, and EndoIntelligence have ended, effective February 1, 2016

Olympus has been pursuing initiatives to better serve EndoWorks users including the release of a data migration tool to transfer EndoWorks records into an Olympus Preferred Vendor's software and updating its website to ensure communications are current for EndoWorks users.

Olympus Preferred Vendors

Prior to the EndoWorks discontinuation announcement, Olympus performed an extensive vetting process to determine which industry leaders had the technical competence, history of service, and solutions to provide EndoWorks users with the best possible outcomes during an EndoWorks conversion process.

Olympus has selected two preferred vendors to assist and guide current EndoWorks users during the migration process: gMed™, a Modernizing Medicine Company for gGastro Suite and Wolters Kluwer, which offers ProVation® MD for Gastroenterology. These preferred vendors are industry leaders focused on procedure documentation, image capture & management, and HL7 integration solutions with EMRs.

Based on these qualifications, Olympus preferred vendors are provided exclusive industry insight into the EndoWorks platform to ensure they are capable of providing the services and expertise needed to partner with EndoWorks users. These vendors are also granted exclusive rights to the EndoWorks Data Migration Tool, offered only by Olympus.

EndoWorks Website

In an effort to better communicate with current EndoWorks users, Olympus has updated www.endoworks.com to better communicate the three year discontinuation plan. This site includes a

variety of letters and FAQ documents to allow EndoWorks users to make more informed decisions, including:

- Key dates and milestones
- Requirements and instructions for data migration
- Sales of additional image nodes and operating system upgrades

Important note on EVIS EXERA III CV-190 Processor Upgrades

Olympus recommends that all EndoWorks users planning to update their endoscope processor equipment to an EVIS EXERA III 190 series platform first confirm the EndoWorks' software version. Users who do not have the minimum version and patch level (7.42 Patch 19 or higher) are required to update their EndoWorks software to a supported version before interoperability with the 190 series platform can be achieved. This may require the purchase of new computers to meet the minimum system requirements of the supported EndoWorks version.

Contact your Olympus representative to determine if your EndoWorks systems meet these requirements.

Please visit www.endoworks.com frequently for the most up to date information regarding the discontinuation of EndoWorks.

We apologize for any inconvenience this may cause your facility. We appreciate your business and hope this information is helpful. Thank you for your business.

Sincerely,

Olympus America